Message Text

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ACTION EB-07

INFO OCT-01 AF-08 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOTE-00 INR-07 NSAE-00 CIEP-01 FAA-00 L-03 XMB-02

OPIC-03 AID-05 IGA-02 TRSE-00 /041 W ------ 130986

R 241640Z SEP 76 FM AMEMBASSY NIAMEY TO SECSTATE WASHDC 4886 INFO AMEMBASSY ABIDJAN AMEMBASSY ROME

CONFIDENTIAL NIAMEY 4295

E.O. 11652: GDS TAGS: EAIR. NG. US

SUBJECT: BOEING 737 FOR NIGER

1. BOEING REP SZEBRAT (BASED PD ROME) WHO HAS BEEN INVOLVED IN PERIODIC DISCUSSIONS WITH GON OVER PAST YEAR TELLS US NIGER IS VERY CLOSE TO SIGNING AGREEMENT FOR PURCHASE OF 737. SZEBRAT WAS SUMMONED TO NIAMEY URGENTLY TWO WEEKS AGO BY FOREIGN MINISTER DJERMAKOYE AND INFORMED THAT GON WISHED TO HAVE PREVIOUS 737 PROPOSAL UPDATED AS SOON AS POSSIBLE AND THAT GOVERNMENT WISHED TO HOLD MATTER VERY CLOSELY WHILE TALKS WERE GOING ON. SINCE THEN, DOORS AT TOP LEVELS OF GON AND SUPREME MILITARY COUNCIL HAVE BEEN OPEN TO BOEING AND IT HAS BEEN CLEAR THAT SENIOR OFFICIAL HAVE BEEN GIVEN WORD BY PRESIDENT TO MOVE QUICKLY. CHIEF OF STAFF ALI CHAIBOU TOLD AARMA SEPTEMBER 24 THAT A DECISION TO BUY BOEING HAS BEEN MADE

2. DEAL INVOLVES AIRCRAFT FOR MULTI-PURPOSE USE-PASSENGERS, VIP, AND FREIGHT--TO BE DELIVERED DECEMBER 1977 AT COST OF SOME 9 MILLION DOLLARS. FINANCING, ACCORDING TO BOEING REP, COULD COME CONFIDENTIAL

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FROM ONE OF SEVERAL SOURCES, INCLUDING

(1) GON SGDGET, (2) ARAB BANKS, (3) SYNDICATIONS OF US BANKS. REPORTEDLY, NO RPT NO CONSIDERATION BEING GIVEN TO APPROACHING EXIM.	
DAVISON	
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NNN	

Message Attributes

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Concepts: AIRCRAFT, GOVERNMENT PROCUREMENT

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Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
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Subject: BOEING 737 FOR NIGER

TAGS: EAIR, NG, US To: STATE

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